



Acting quickly on decisions that impact departments across the county

Ventura County's vision is "to be valued as a reliable strategic and innovative partner, trusted advisor, and public steward." But the County's slow-moving and paper-based procurement process did not reflect that commitment.

Key Challenge:

Burdensome procurement processes created problems such as...

- Slow evaluation processes and lack of alignment held up urgent municipal projects
- Outdated processes frustrated an increasingly digitally-literate workforce
- Paper-based workflows presented significant environmental and financial costs

Solution:

Ventura County needed an eSourcing solution that would...

- Allow a more streamlined and fast-acting procurement process
- Align all parties involved, including evaluation committees and vendor relationships
- Reduce their environmental footprint

Key Results:

After implementing Bonfire, Ventura County saw...

- **Improved communications** with a supplier pool of 1900+ vendors
- **Improved internal and cross-jurisdiction** stakeholder alignment with an average of 4-6 users per project
- **Reduced cycle times** and increased RFP efficiency
- **170,000 pages** of paper saved

To learn more about how Bonfire works with Californian public sector procurement teams to eliminate manual processes, save time, and align stakeholders, speak with a Bonfire representative at hello@GoBonfire.com or visit www.GoBonfire.com.

"Every dollar we don't spend are dollars that could go into actual programs. If we cut several thousand dollars out of something like pencil and paper, that pencil and paper can actually be spent on youth programs or fire departments."

CLIFF CHROUST,
PROCUREMENT MANAGER

See Bonfire for yourself

Learn how our intuitive, powerful, and easy-to-use platform can help you **make better, faster sourcing decisions.**

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