

# Get more done, in less time

How sourcing technology helps procurement teams save time in the bid and RFP process

Procurement professionals have the skills and expertise to make a big impact in their organization — but there's a disconnect when it comes to the tools they need to do their job.

**40%**

of public procurement staff say their team is stretched or overworked<sup>1</sup>

**74%**

of public procurement leaders do not believe that their procurement function is highly effective<sup>2</sup>

**7%**

of public procurement leaders report substantial digitization of the procurement function<sup>3</sup>

## Not enough hours in the day

For too long, procurement has relied on manual processes or clunky technology that fits a square peg into a round hole. With rising project volumes and shrinking staff, something has to give!

## Making your time go further

Purpose-built sourcing software works with your existing process to eliminate administrative tasks and provide flexible workflows for stakeholder participation — so you can focus on adding value where it matters most. Let's take a look at how sourcing software saves you time.



Posting solicitation	
MANUAL HOURS & ACTIVITIES	eSOURCING HOURS
<b>Receiving supplier documents</b> 2h 	0h 
<b>Distributing supplier responses</b> 3h 	0h 
<b>Total evaluator scoring time</b> 20h 	7h 
<b>Aggregating evaluator scores</b> 12h 	0h 
<b>Analysis and decision-making</b> 16h 	2h 
Negotiating and award contract	
<b>Creating reports or responding to vendor debriefs</b> 6h 	1h 

**780hr**  
per year

By digitizing their bid and RFP process on the Bonfire eSourcing platform, **San Antonio Independent School District (SAISD)** eliminated hard-copy submissions and streamlined the evaluation process online. As a result, they saved an estimated 780 hours of time per year.

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*"We're now finding time to do other things, like make improvements in our office and procedures, versus being constantly bogged down with issuing solicitations and doing all that paperwork."*

ANDREA TENA, SAISD

## How much time could you save?

Book a live demo to see Bonfire for yourself.

Sources:

<sup>1</sup> Deloitte Global Chief Procurement Officer Survey, 2018.

<sup>2</sup> American City & County, Plotting Public Procurement's Progression, 2017.

<sup>3</sup> Bonfire Smart Automation Case Study, 2016.

<sup>4</sup> Procurement Leaders, 2019.

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