

Award-Winning Vendor Experience

For many public agencies, the transition to online bidding introduces many questions about how easy it will be for vendors to adapt to new ways of doing business. The successful education and transition of vendors to online bidding is a critical step that Bonfire is well equipped to help with in the following ways:



Vendor Recruiting and Invitation

Personalized invitation to your existing vendor pool that communicates the benefits of Bonfire and instructs them how to sign-up.



Vendor Education

Hundreds of product support articles and videos online and displayed directly on the vendor submission screens.



On-Call Product Support

On-Call and Email Customer Support available for fast response to questions and issues Monday-Friday 8am - 8pm ET.

8 minute

average submission time

65% fewer

vendor disqualifications

\$100+ saved

per submission vs. paper

95%+ of vendors

recommend Bonfire

What Vendors are Saying About Bonfire:

After every vendor submission, we ask for optional feedback.

Below is a selection of real vendor responses:

"I was surprised by the ease of submission. I have used a dozen e-portals for bidding and this was the best."

"Very user friendly. Confirmation number and download of docs make it easy to confirm receipt by the municipality."

"Bonfire is my favourite portal. I actually recommended you to our local government."

"I have used other online platforms and Bonfire is by far the easiest to understand and navigate."

"This is the best system I have used. I love the video and getting immediate confirmation."

"Everything about using Bonfire was clear, easy, and straightforward. I look forward to using it to bid on future projects."